2015

WINTER CONFERENCE

WAYNESVILLE, NC

January 15-17

To reserve a room, call:

Waynesville Inn | 1-800-627-6250

Thursday

3pm: Check-In at:

Waynesville Inn
176 Country Club Drive
Waynesville, NC 28786

6pm: Meet @ Hotel Lobby For Bocellis
Sponsored By:
Lindemann Chimney Supply

Saturday

7 - 8am: Breakfast Buffet

8:30 - 10am - Jeff Simmons
Concentrating on the needs of existing customers, developing long lasting and profitable relationships.

10:15 - Lunch - Drew Stein
How to communicate to your clients when things don't go as planned.

1 - 4:30pm - Marc Anthony
"Who's on First" - Mastering the art of great communication.

Friday

7 - 8am: Breakfast Buffet

8:30 - Lunch - Scott Vigue
Owner of "One Hour Air" & "Benjamin Franklin Plumbing" shares his story of building his business from the ground up. His two companies are now one of the larges HVAC and plumbing companies in the state of Florida.

1pm - 2:30pm - Larry Nystedt
"Dream Manager" - Increasing employee retention by helping them reach their dreams.

2:45pm - 4:30pm - Bob Preising
The importance of proper documentation.

6pm: Dinner @ Cork & Cleaver **Sponsored by Olympia Chimney Supply**

Trade Show & Auction

Cork & Cleaver

Saturday 6pm - Till

Heavy Hors d'ourves, craft brews & spirits